

ORGANIZATION REDESIGN

David E. Williams

Chief Logistics & Processing Operations Officer

Our mission continues to be to serve the American people and, through the universal service obligation, bind our nation together by maintaining and operating our unique, vital and resilient infrastructure

- Organizational alignment in support of our mission and strategy
- Align functions based on core business operations
- Provide more clarity and focus on what we do best; collect, process, move and deliver mail and packages

Our new organizational structure will focus on 3 operating units

- **Retail and Delivery**
 - Basic Mission: Accept and deliver mail and packages efficiently with a high level of customer satisfaction
- **Logistics and Processing**
 - Basic Mission: Process and move mail and packages efficiently to the delivery units, meeting determined standards
- **Commerce**
 - Basic Mission: Leverage infrastructure to enable growth



The most efficient and best delivery service in the country

A supportive retail experience that strengthens our service and presence in the communities we serve

Feature rich – cost conscience and committed to the customer experience



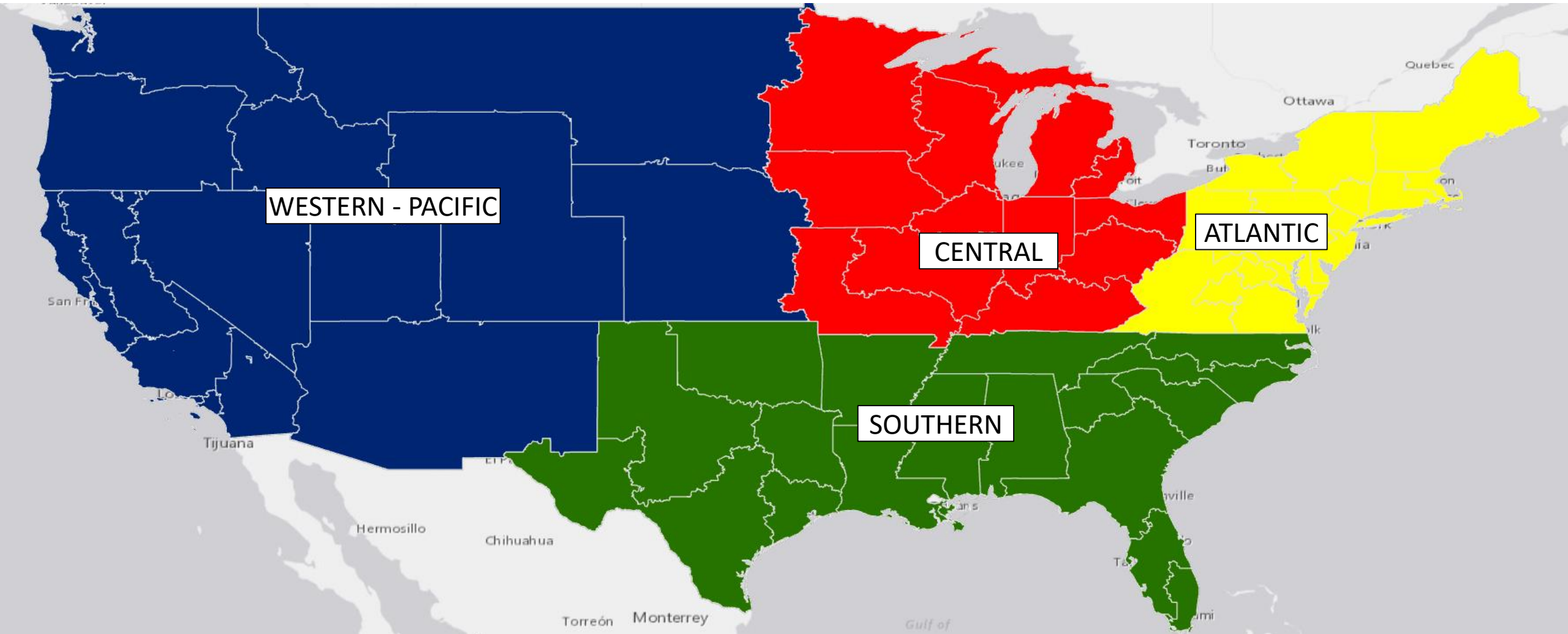
A finely tuned operating service machine that operates on schedule and provides efficient and reliable service

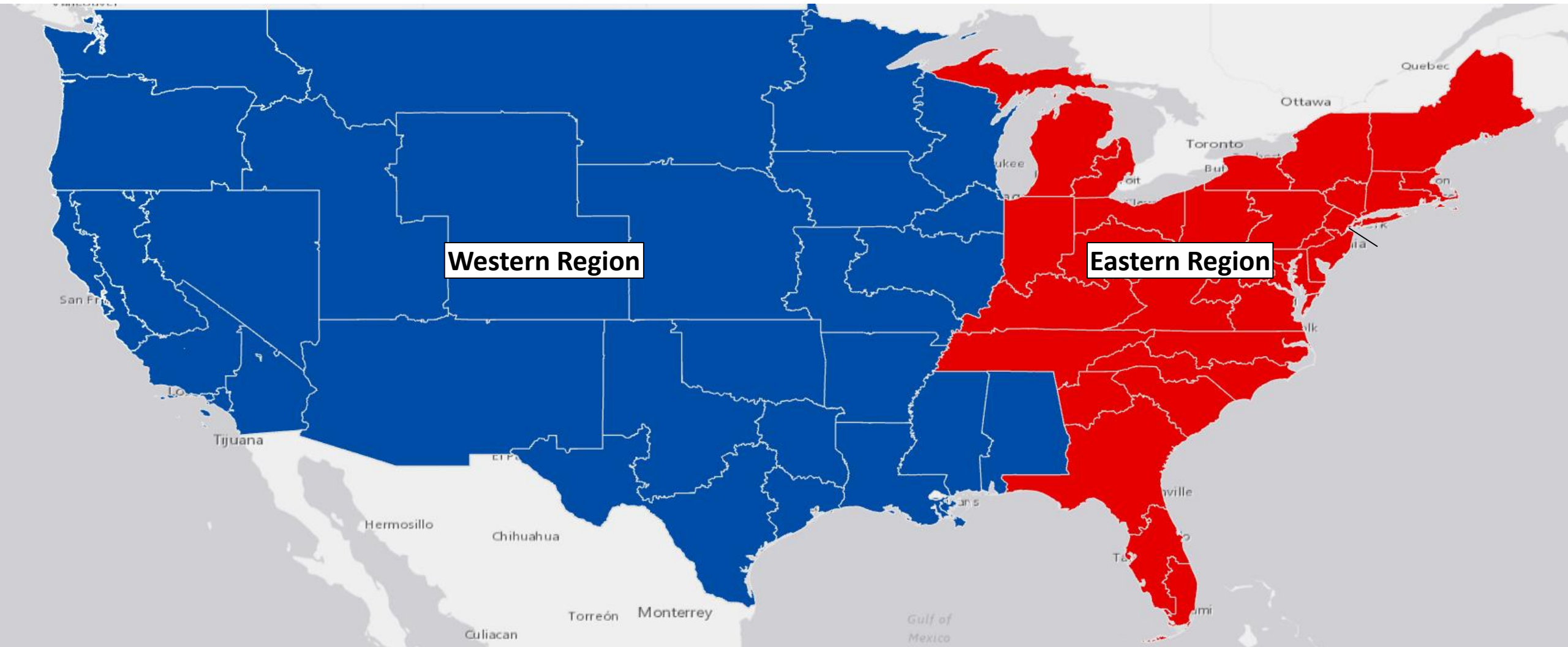
A powerful engine and platform for revenue growth and value for our customers fueled by employees focused on solving problems

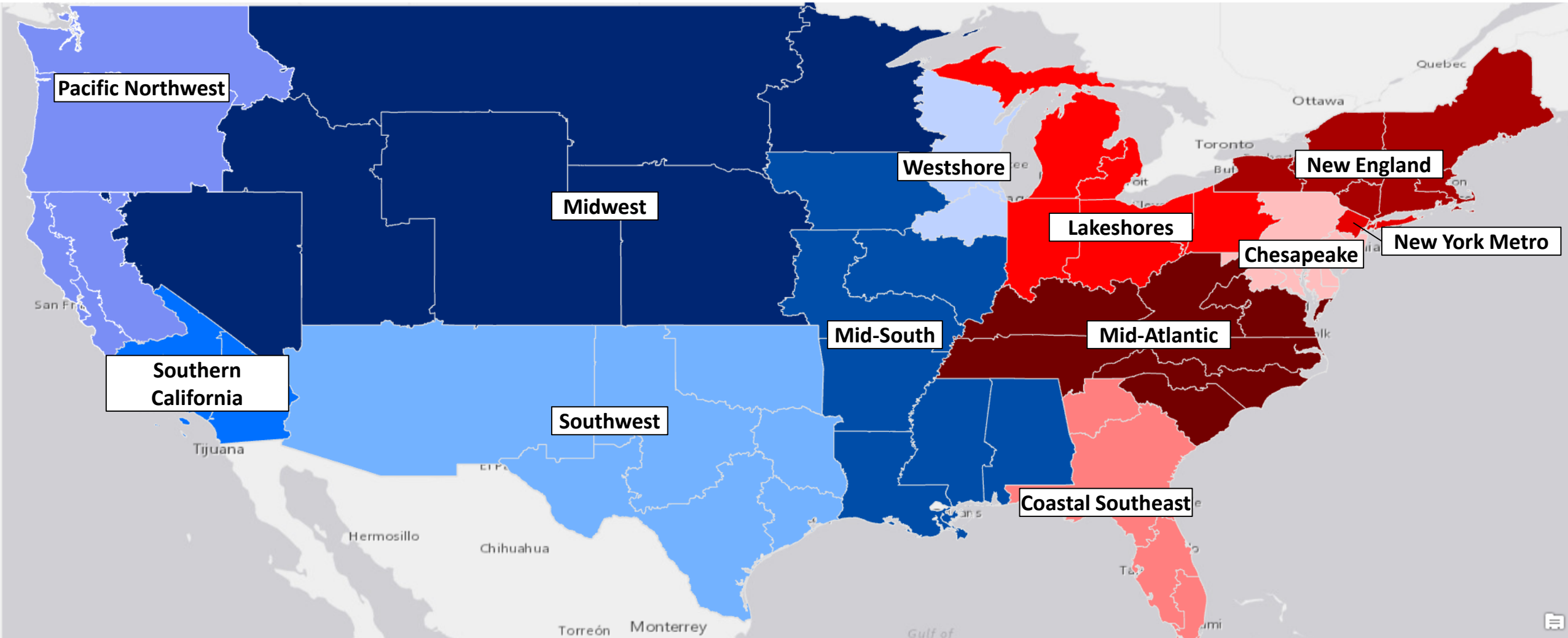
Continuously improving and raising the standards of excellence at every operational and customer touchpoint

Led by leaders who embrace our mission and who are intensely and relentlessly focused on achieving extraordinary results through positive engaging leadership









From Area	To Area	Code	District	Processing Division
Northeast	Atlantic	120	ALBANY	New England
Eastern	Atlantic	250	APPALACHIAN	Mid-Atlantic
Capital Metro	Atlantic	210	BALTIMORE	Chesapeake
Capital Metro	Atlantic	200	CAPITAL	Chesapeake
Eastern	Atlantic	170	CENTRAL PENNSYLVANIA	Chesapeake
Northeast	Atlantic	60	CONNECTICUT VALLEY	New England
Northeast	Atlantic	20	GREATER BOSTON	New England
Northeast	Atlantic	117	LONG ISLAND	New York Metro
Northeast	Atlantic	100	NEW YORK	New York Metro
Northeast	Atlantic	40	NORTHERN NEW ENGLAND	New England
Northeast	Atlantic	70	NORTHERN NJ	New York Metro
Capital Metro	Atlantic	220	NORTHERN VIRGINIA	Chesapeake
Eastern	Atlantic	190	PHILADELPHIA METROPOLITAN	Chesapeake
Capital Metro	Atlantic	230	RICHMOND	Mid-Atlantic
Eastern	Atlantic	80	SOUTH JERSEY	Chesapeake
Northeast	Atlantic	110	TRIBORO	New York Metro
Northeast	Atlantic	105	WESTCHESTER	New England
Eastern	Atlantic	140	WESTERN NEW YORK	New England
Eastern	Atlantic	150	WESTERN PENNSYLVANIA	Lakeshores
Great Lakes	Central	604	CENTRAL ILLINOIS	Westshore
Great Lakes	Central	606	CHICAGO	Westshore
Great Lakes	Central	481	DETROIT	Lakeshores
Great Lakes	Central	630	GATEWAY	Mid-South
Great Lakes	Central	460	GREATER INDIANA	Lakeshores
Great Lakes	Central	493	GREATER MICHIGAN	Lakeshores
Western	Central	500	HAWKEYE	Mid-South
Eastern	Central	400	KENTUCKIANA	Mid-Atlantic
Great Lakes	Central	530	LAKELAND	Westshore
Western	Central	640	MID-AMERICA	Mid-South
Eastern	Central	440	NORTHERN OHIO	Lakeshores
Western	Central	553	NORTHLAND	Midwest
Eastern	Central	450	OHIO VALLEY	Lakeshores

From Area	To Area	Code	District	Processing Division
Southern	Southern	350	ALABAMA	Mid-South
Southern	Southern	720	ARKANSAS	Mid-South
Capital Metro	Southern	300	ATLANTA	Coastal Southeast
Northeast	Southern	6	CARIBBEAN	Coastal Southeast
Southern	Southern	752	DALLAS	Southwest
Southern	Southern	760	FORT WORTH	Southwest
Capital Metro	Southern	290	GREATER SOUTH CAROLINA	Mid-Atlantic
Capital Metro	Southern	270	GREENSBORO	Mid-Atlantic
Southern	Southern	320	GULF ATLANTIC	Coastal Southeast
Southern	Southern	770	HOUSTON	Southwest
Southern	Southern	700	LOUISIANA	Mid-South
Capital Metro	Southern	280	MID-CAROLINAS	Mid-Atlantic
Southern	Southern	390	MISSISSIPPI	Mid-South
Southern	Southern	730	OKLAHOMA	Southwest
Southern	Southern	780	RIO GRANDE	Southwest
Southern	Southern	330	SOUTH FLORIDA	Coastal Southeast
Southern	Southern	335	SUNCOAST	Coastal Southeast
Eastern	Southern	370	TENNESSEE	Mid-Atlantic
Western	Western-Pacific	995	ALASKA	Pacific Northwest
Western	Western-Pacific	852	ARIZONA	Southwest
Pacific	Western-Pacific	945	BAY-VALLEY	Pacific Northwest
Western	Western-Pacific	680	CENTRAL PLAINS	Midwest
Western	Western-Pacific	800	COLORADO/WYOMING	Midwest
Western	Western-Pacific	570	DAKOTAS	Midwest
Pacific	Western-Pacific	967	HONOLULU	Southern California
Pacific	Western-Pacific	900	LOS ANGELES	Southern California
Western	Western-Pacific	890	NEVADA-SIERRA	Midwest
Western	Western-Pacific	970	PORTLAND	Pacific Northwest
Pacific	Western-Pacific	956	SACRAMENTO	Pacific Northwest
Western	Western-Pacific	840	SALT LAKE CITY	Midwest
Pacific	Western-Pacific	920	SAN DIEGO	Southern California
Pacific	Western-Pacific	940	SAN FRANCISCO	Pacific Northwest
Pacific	Western-Pacific	926	SANTA ANA	Southern California
Western	Western-Pacific	980	SEATTLE	Pacific Northwest
Pacific	Western-Pacific	913	SIERRA COASTAL	Southern California



Joshua D. Colin PhD
Vice President
Delivery Operations

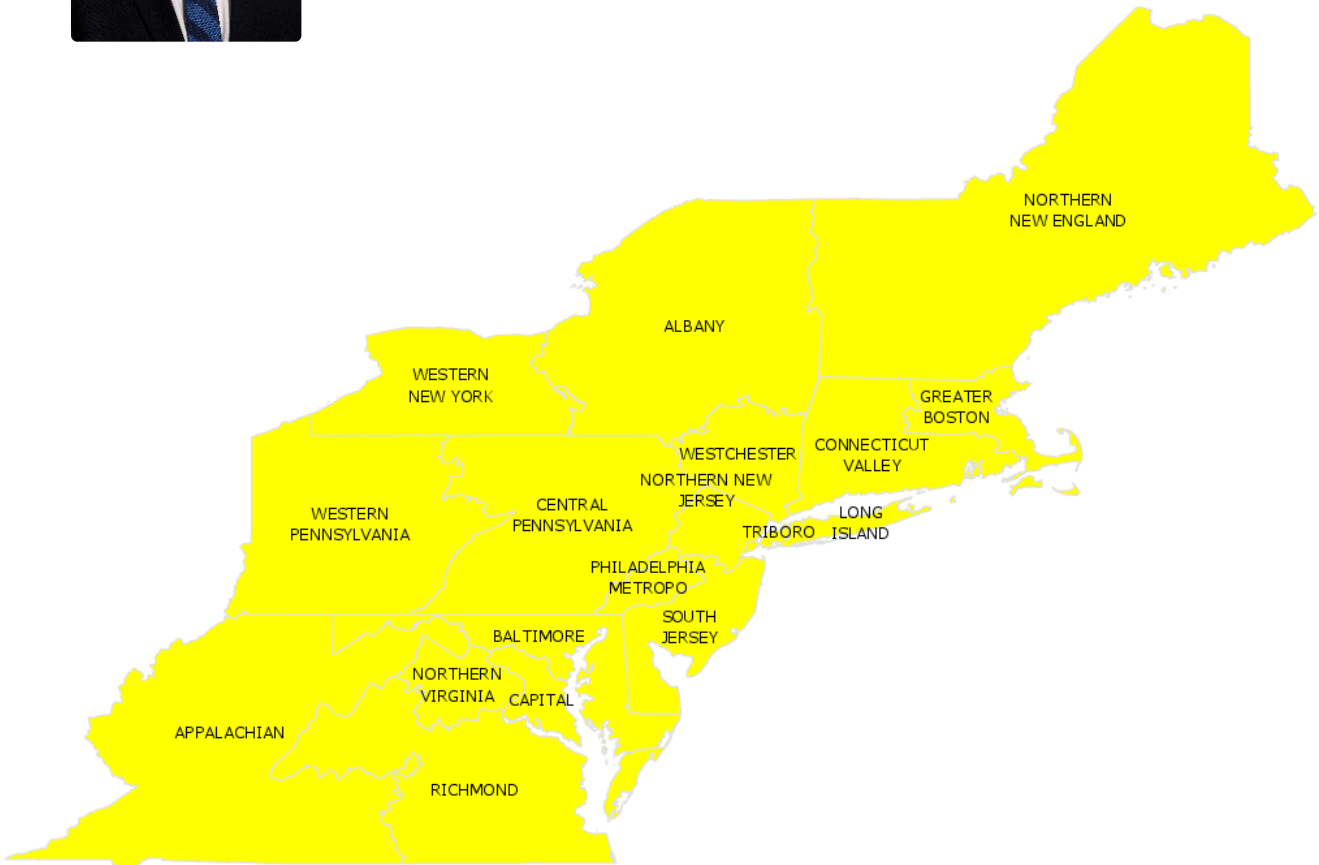


Angela Curtis
Vice President
Retail and Post Office Operations



Sal Vacca

Vice President Atlantic Area Retail and Delivery Operations

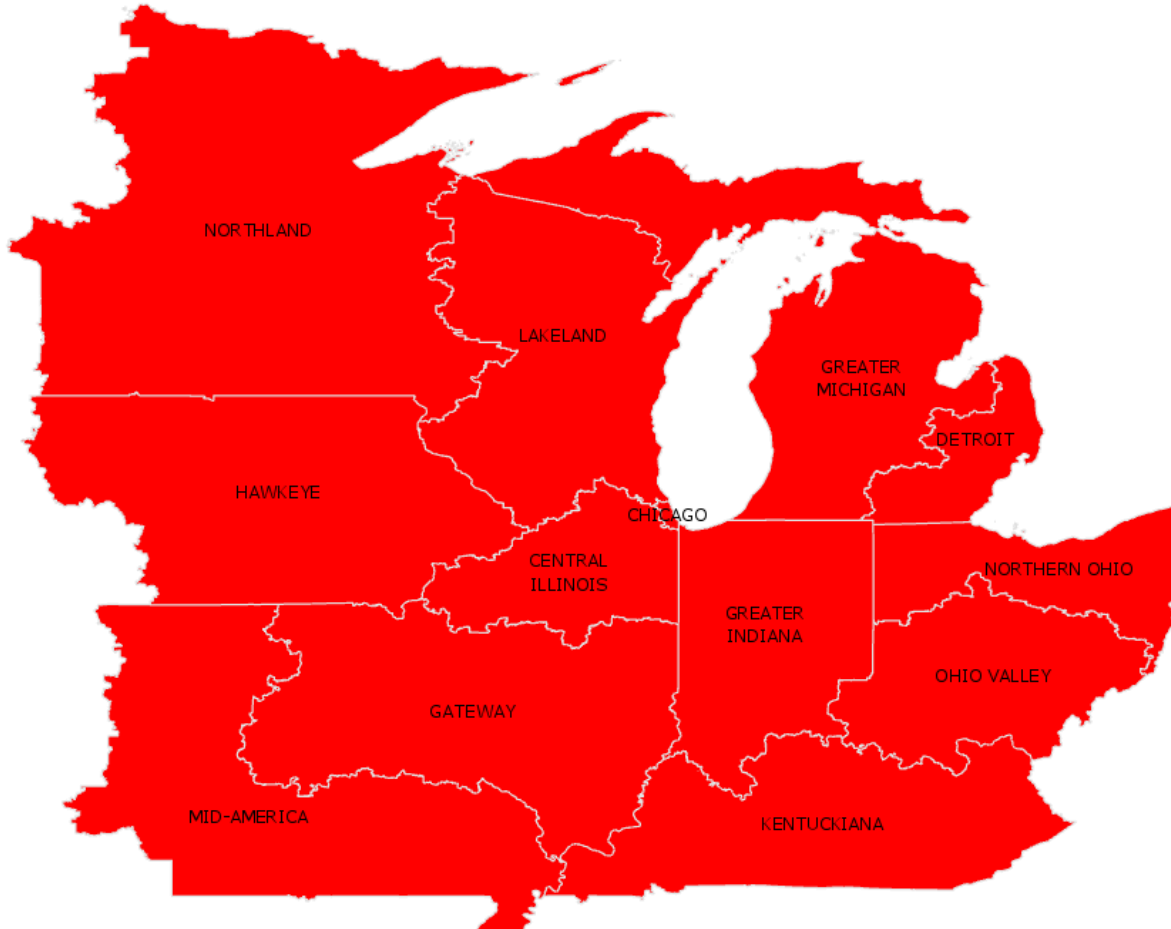


From Area	To Area	Code	District	Processing Division
Northeast	Atlantic	120	ALBANY	New England
Eastern	Atlantic	250	APPALACHIAN	Mid-Atlantic
Capital Metro	Atlantic	210	BALTIMORE	Chesapeake
Capital Metro	Atlantic	200	CAPITAL	Chesapeake
Eastern	Atlantic	170	CENTRAL PENNSYLVANIA	Chesapeake
Northeast	Atlantic	60	CONNECTICUT VALLEY	New England
Northeast	Atlantic	20	GREATER BOSTON	New England
Northeast	Atlantic	117	LONG ISLAND	New York Metro
Northeast	Atlantic	100	NEW YORK	New York Metro
Northeast	Atlantic	40	NORTHERN NEW ENGLAND	New England
Northeast	Atlantic	70	NORTHERN NJ	New York Metro
Capital Metro	Atlantic	220	NORTHERN VIRGINIA	Chesapeake
Eastern	Atlantic	190	PHILADELPHIA METROPOLITAN	Chesapeake
Capital Metro	Atlantic	230	RICHMOND	Mid-Atlantic
Eastern	Atlantic	80	SOUTH JERSEY	Chesapeake
Northeast	Atlantic	110	TRIBORO	New York Metro
Northeast	Atlantic	105	WESTCHESTER	New England
Eastern	Atlantic	140	WESTERN NEW YORK	New England
Eastern	Atlantic	150	WESTERN PENNSYLVANIA	Lakeshores



Krista Finazzo

Acting Vice President Central Area Retail and Delivery Operations

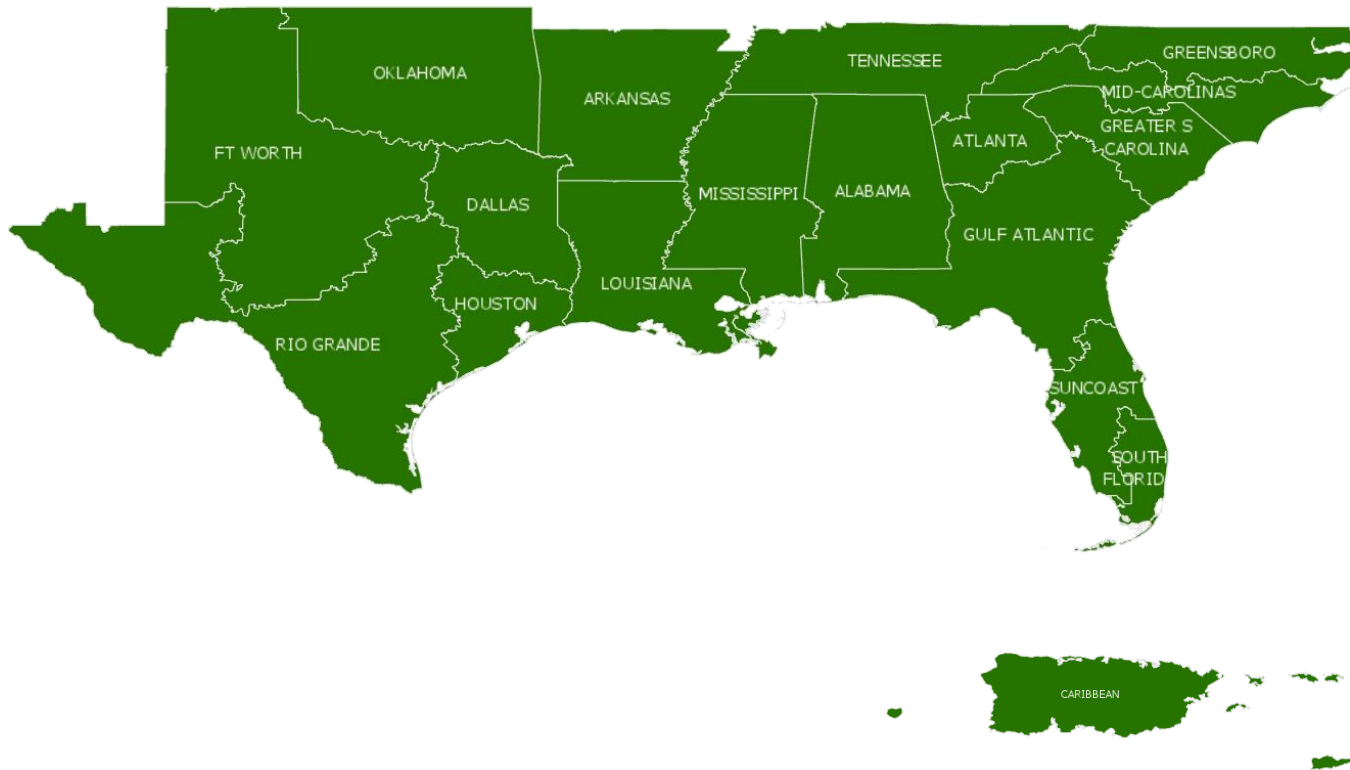


From Area	To Area	Code	District	Processing Division
Great Lakes	Central	604	CENTRAL ILLINOIS	Westshore
Great Lakes	Central	606	CHICAGO	Westshore
Great Lakes	Central	481	DETROIT	Lakeshores
Great Lakes	Central	630	GATEWAY	Mid-South
Great Lakes	Central	460	GREATER INDIANA	Lakeshores
Great Lakes	Central	493	GREATER MICHIGAN	Lakeshores
Western	Central	500	HAWKEYE	Mid-South
Eastern	Central	400	KENTUCKIANA	Mid-Atlantic
Great Lakes	Central	530	LAKELAND	Westshore
Western	Central	640	MID-AMERICA	Mid-South
Eastern	Central	440	NORTHERN OHIO	Lakeshores
Western	Central	553	NORTHLAND	Midwest
Eastern	Central	450	OHIO VALLEY	Lakeshores



Shaun Mossman

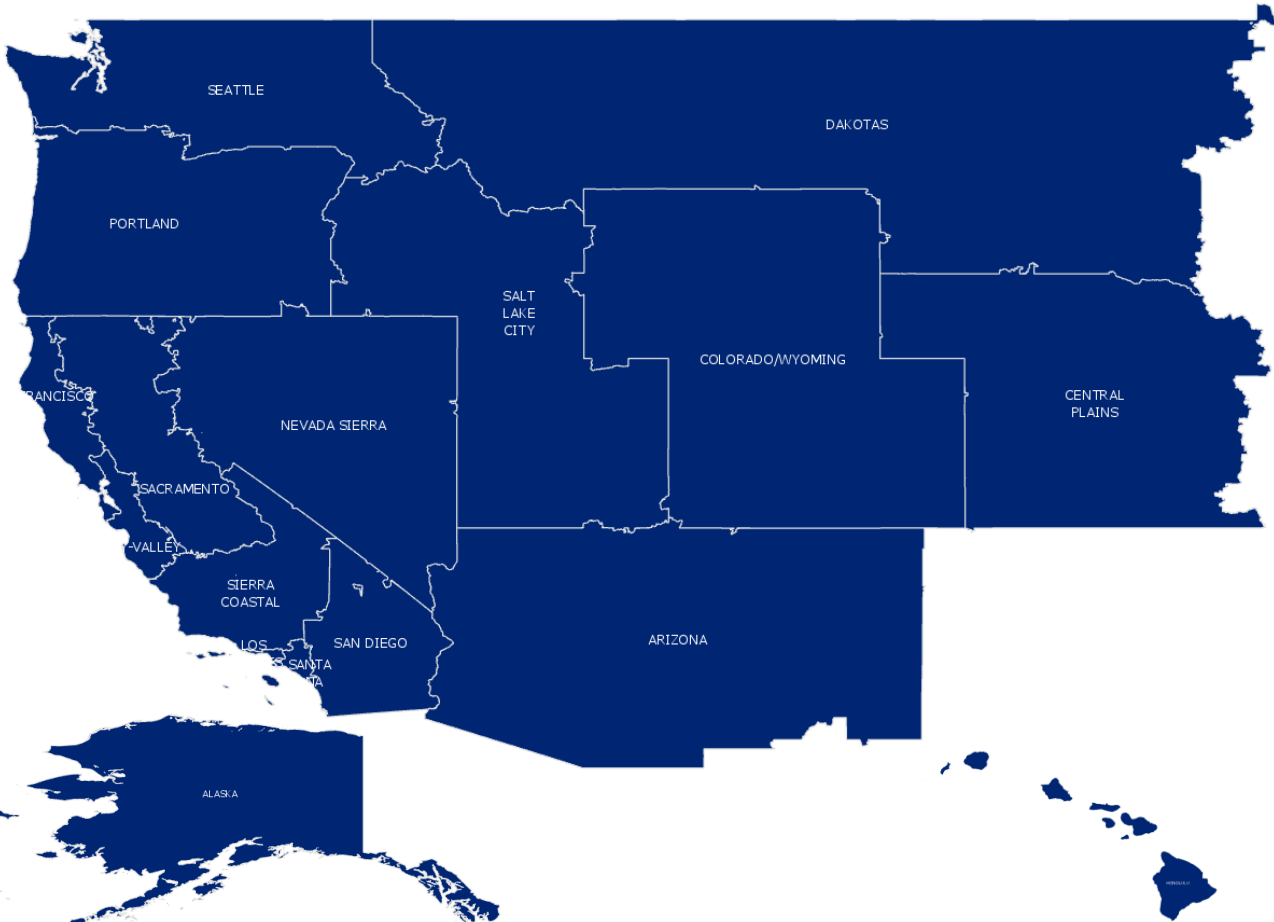
Vice President Southern Area Retail and Delivery Operations



From Area	To Area	Code	District	Processing Division
Southern	Southern	350	ALABAMA	Mid-South
Southern	Southern	720	ARKANSAS	Mid-South
Capital Metro	Southern	300	ATLANTA	Coastal Southeast
Northeast	Southern	6	CARIBBEAN	Coastal Southeast
Southern	Southern	752	DALLAS	Southwest
Southern	Southern	760	FORT WORTH	Southwest
Capital Metro	Southern	290	GREATER SOUTH CAROLINA	Mid-Atlantic
Capital Metro	Southern	270	GREENSBORO	Mid-Atlantic
Southern	Southern	320	GULF ATLANTIC	Coastal Southeast
Southern	Southern	770	HOUSTON	Southwest
Southern	Southern	700	LOUISIANA	Mid-South
Capital Metro	Southern	280	MID-CAROLINAS	Mid-Atlantic
Southern	Southern	390	MISSISSIPPI	Mid-South
Southern	Southern	730	OKLAHOMA	Southwest
Southern	Southern	780	RIO GRANDE	Southwest
Southern	Southern	330	SOUTH FLORIDA	Coastal Southeast
Southern	Southern	335	SUNCOAST	Coastal Southeast



Greg Graves
 Vice President Western-Pacific Area
 Retail and Delivery Operations



From Area	To Area	Code	District	Processing Division
Western	Western-Pacific	995	ALASKA	Mid-Atlantic
Western	Western-Pacific	852	ARIZONA	Pacific Northwest
Pacific	Western-Pacific	945	BAY-VALLEY	Southwest
Western	Western-Pacific	680	CENTRAL PLAINS	Pacific Northwest
Western	Western-Pacific	800	COLORADO/WYOMING	Midwest
Western	Western-Pacific	570	DAKOTAS	Midwest
Pacific	Western-Pacific	967	HONOLULU	Midwest
Pacific	Western-Pacific	900	LOS ANGELES	Southern California
Western	Western-Pacific	890	NEVADA-SIERRA	Southern California
Western	Western-Pacific	970	PORTLAND	Midwest
Pacific	Western-Pacific	956	SACRAMENTO	Pacific Northwest
Western	Western-Pacific	840	SALT LAKE CITY	Pacific Northwest
Pacific	Western-Pacific	920	SAN DIEGO	Midwest
Pacific	Western-Pacific	940	SAN FRANCISCO	Southern California
Pacific	Western-Pacific	926	SANTA ANA	Pacific Northwest
Western	Western-Pacific	980	SEATTLE	Southern California
Pacific	Western-Pacific	913	SIERRA COASTAL	Pacific Northwest



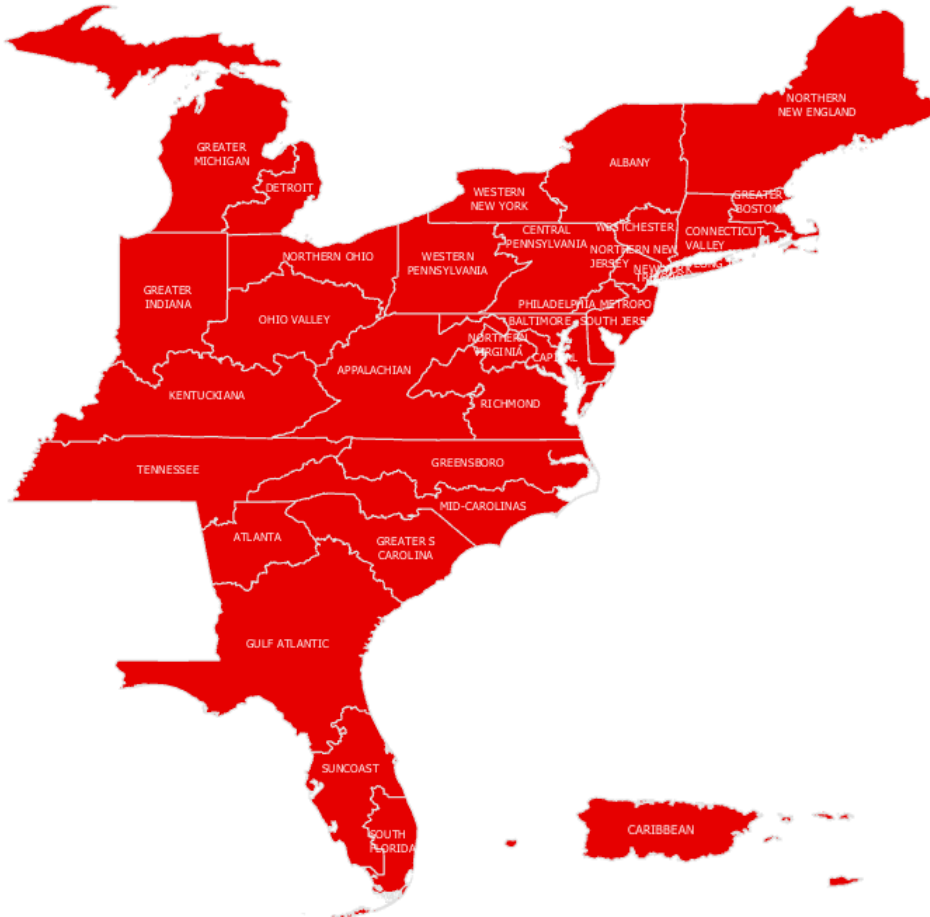
Mike Barber
Vice President
Processing & Maintenance Operations



Robert Cintron
Vice President
Logistics



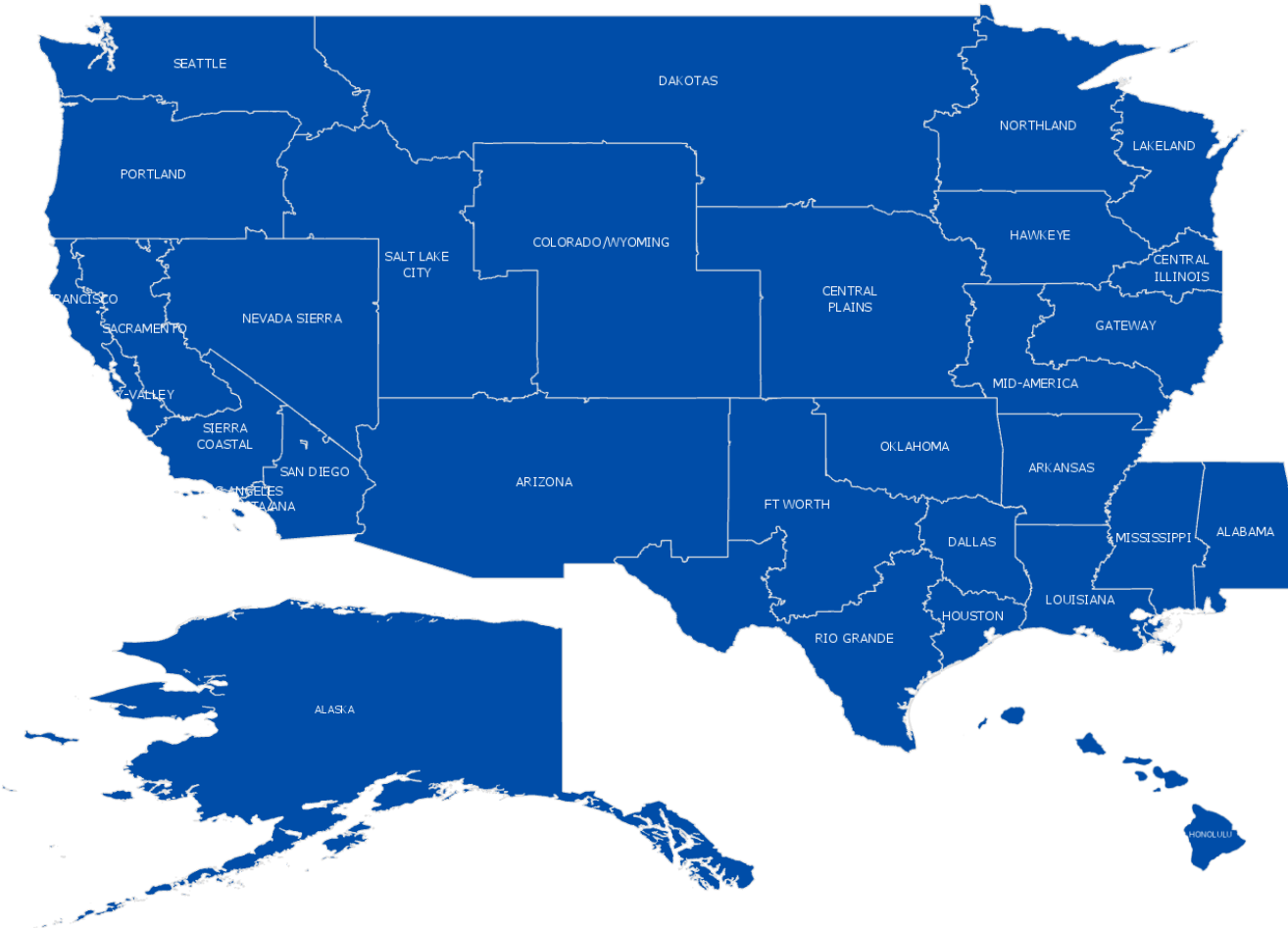
Dane Coleman
Vice President Eastern Region
Processing Operations



From Area	To Area	Code	District	Processing Division
Northeast	Atlantic	120	ALBANY	New England
Northeast	Atlantic	60	CONNECTICUT VALLEY	New England
Northeast	Atlantic	20	GREATER BOSTON	New England
Northeast	Atlantic	40	NORTHERN NEW ENGLAND	New England
Northeast	Atlantic	105	WESTCHESTER	New England
Eastern	Atlantic	140	WESTERN NEW YORK	New England
Northeast	Atlantic	117	LONG ISLAND	New York Metro
Northeast	Atlantic	100	NEW YORK	New York Metro
Northeast	Atlantic	70	NORTHERN NJ	New York Metro
Northeast	Atlantic	110	TRIBORO	New York Metro
Capital Metro	Atlantic	210	BALTIMORE	Chesapeake
Capital Metro	Atlantic	200	CAPITAL	Chesapeake
Eastern	Atlantic	170	CENTRAL PENNSYLVANIA	Chesapeake
Capital Metro	Atlantic	220	NORTHERN VIRGINIA	Chesapeake
Eastern	Atlantic	190	PHILADELPHIA METROPOLITAN	Chesapeake
Eastern	Atlantic	80	SOUTH JERSEY	Chesapeake
Eastern	Atlantic	150	WESTERN PENNSYLVANIA	Lakeshores
Great Lakes	Central	481	DETROIT	Lakeshores
Great Lakes	Central	460	GREATER INDIANA	Lakeshores
Great Lakes	Central	493	GREATER MICHIGAN	Lakeshores
Eastern	Central	440	NORTHERN OHIO	Lakeshores
Eastern	Central	450	OHIO VALLEY	Lakeshores
Eastern	Atlantic	250	APPALACHIAN	Mid-Atlantic
Capital Metro	Atlantic	230	RICHMOND	Mid-Atlantic
Eastern	Central	400	KENTUCKIANA	Mid-Atlantic
Capital Metro	Southern	290	GREATER SOUTH CAROLINA	Mid-Atlantic
Capital Metro	Southern	270	GREENSBORO	Mid-Atlantic
Capital Metro	Southern	280	MID-CAROLINAS	Mid-Atlantic
Eastern	Southern	370	TENNESSEE	Mid-Atlantic
Capital Metro	Southern	300	ATLANTA	Coastal Southeast
Northeast	Southern	6	CARIBBEAN	Coastal Southeast
Southern	Southern	320	GULF ATLANTIC	Coastal Southeast
Southern	Southern	330	SOUTH FLORIDA	Coastal Southeast
Southern	Southern	335	SUNCOAST	Coastal Southeast



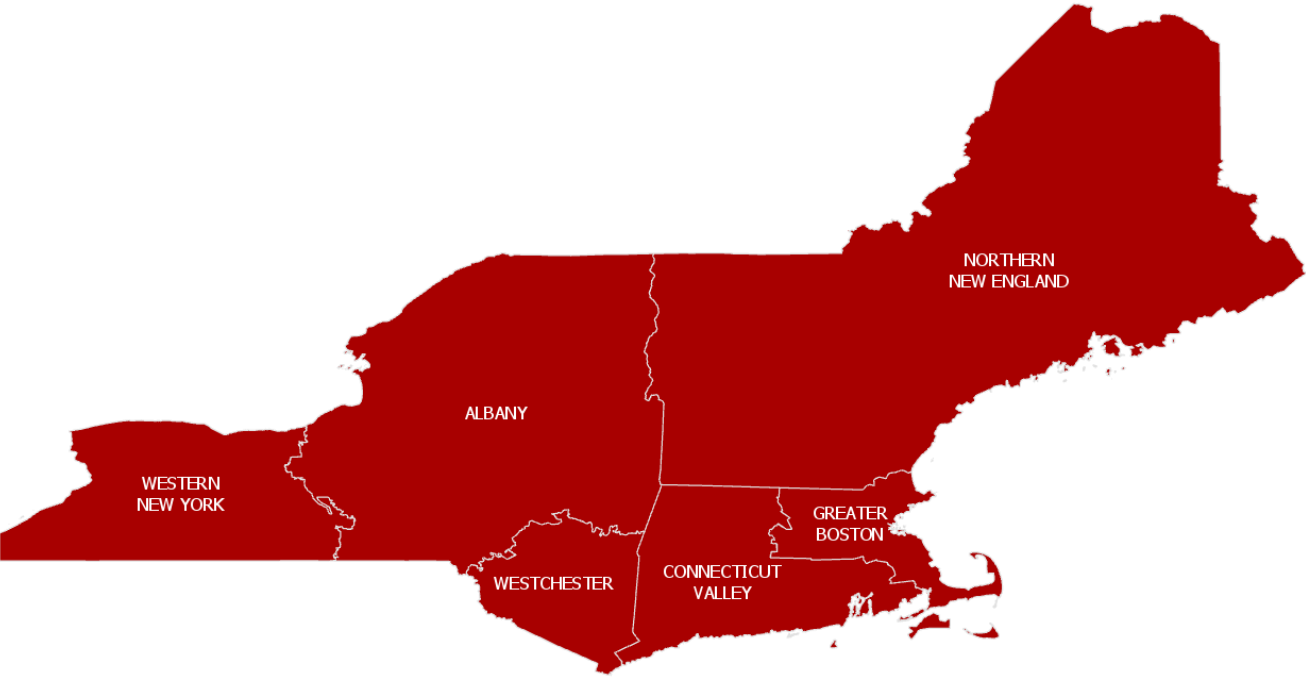
Larry Munoz
Vice President Western Region
Processing Operations



From Area	To Area	Code	District	Processing Division
Great Lakes	Central	604	CENTRAL ILLINOIS	Westshore
Great Lakes	Central	606	CHICAGO	Westshore
Great Lakes	Central	530	LAKELAND	Westshore
Great Lakes	Central	630	GATEWAY	Mid-South
Western	Central	500	HAWKEYE	Mid-South
Western	Central	640	MID-AMERICA	Mid-South
Southern	Southern	350	ALABAMA	Mid-South
Southern	Southern	720	ARKANSAS	Mid-South
Southern	Southern	700	LOUISIANA	Mid-South
Southern	Southern	390	MISSISSIPPI	Mid-South
Western	Central	553	NORTHLAND	Midwest
Western	Western-Pacific	680	CENTRAL PLAINS	Midwest
Western	Western-Pacific	800	COLORADO/WYOMING	Midwest
Western	Western-Pacific	570	DAKOTAS	Midwest
Western	Western-Pacific	890	NEVADA-SIERRA	Midwest
Western	Western-Pacific	840	SALT LAKE CITY	Midwest
Southern	Southern	752	DALLAS	Southwest
Southern	Southern	760	FORT WORTH	Southwest
Southern	Southern	770	HOUSTON	Southwest
Southern	Southern	730	OKLAHOMA	Southwest
Southern	Southern	780	RIO GRANDE	Southwest
Western	Western-Pacific	852	ARIZONA	Southwest
Western	Western-Pacific	995	ALASKA	Pacific Northwest
Pacific	Western-Pacific	945	BAY-VALLEY	Pacific Northwest
Western	Western-Pacific	970	PORTLAND	Pacific Northwest
Pacific	Western-Pacific	956	SACRAMENTO	Pacific Northwest
Pacific	Western-Pacific	940	SAN FRANCISCO	Pacific Northwest
Western	Western-Pacific	980	SEATTLE	Pacific Northwest
Pacific	Western-Pacific	967	HONOLULU	Southern California
Pacific	Western-Pacific	900	LOS ANGELES	Southern California
Pacific	Western-Pacific	920	SAN DIEGO	Southern California
Pacific	Western-Pacific	926	SANTA ANA	Southern California
Pacific	Western-Pacific	913	SIERRA COASTAL	Southern California

USPS – Logistics & Processing Operations

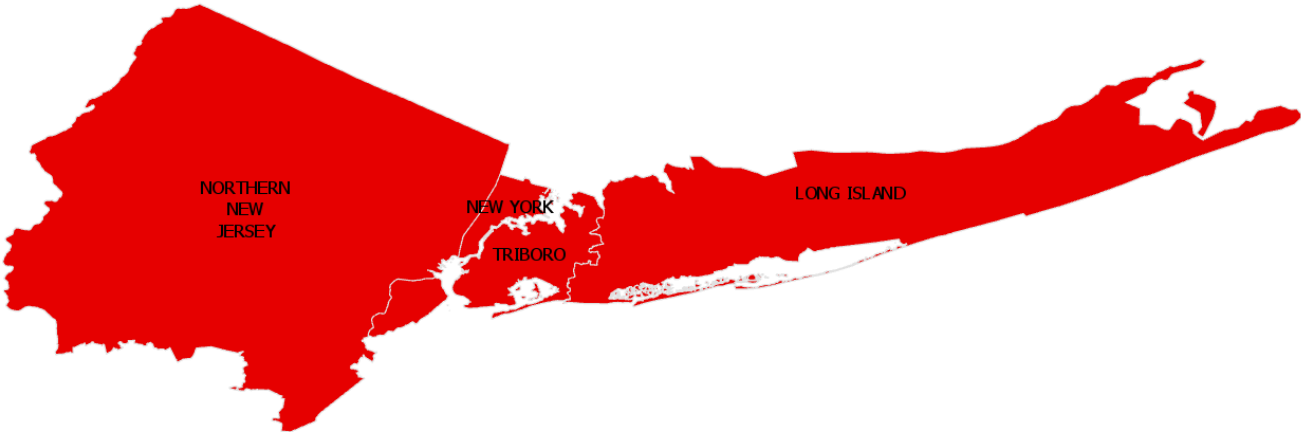
Eastern Region – New England Division



From Area	To Area	Code	District	Processing Division
Northeast	Atlantic	120	ALBANY	New England
Northeast	Atlantic	60	CONNECTICUT VALLEY	New England
Northeast	Atlantic	20	GREATER BOSTON	New England
Northeast	Atlantic	40	NORTHERN NEW ENGLAND	New England
Northeast	Atlantic	105	WESTCHESTER	New England
Eastern	Atlantic	140	WESTERN NEW YORK	New England

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Eastern Region – New York Metro Division



From Area	To Area	Code	District	Processing Division
Northeast	Atlantic	117	LONG ISLAND	New York Metro
Northeast	Atlantic	100	NEW YORK	New York Metro
Northeast	Atlantic	70	NORTHERN NJ	New York Metro
Northeast	Atlantic	110	TRIBORO	New York Metro

USPS – Logistics & Processing Operations

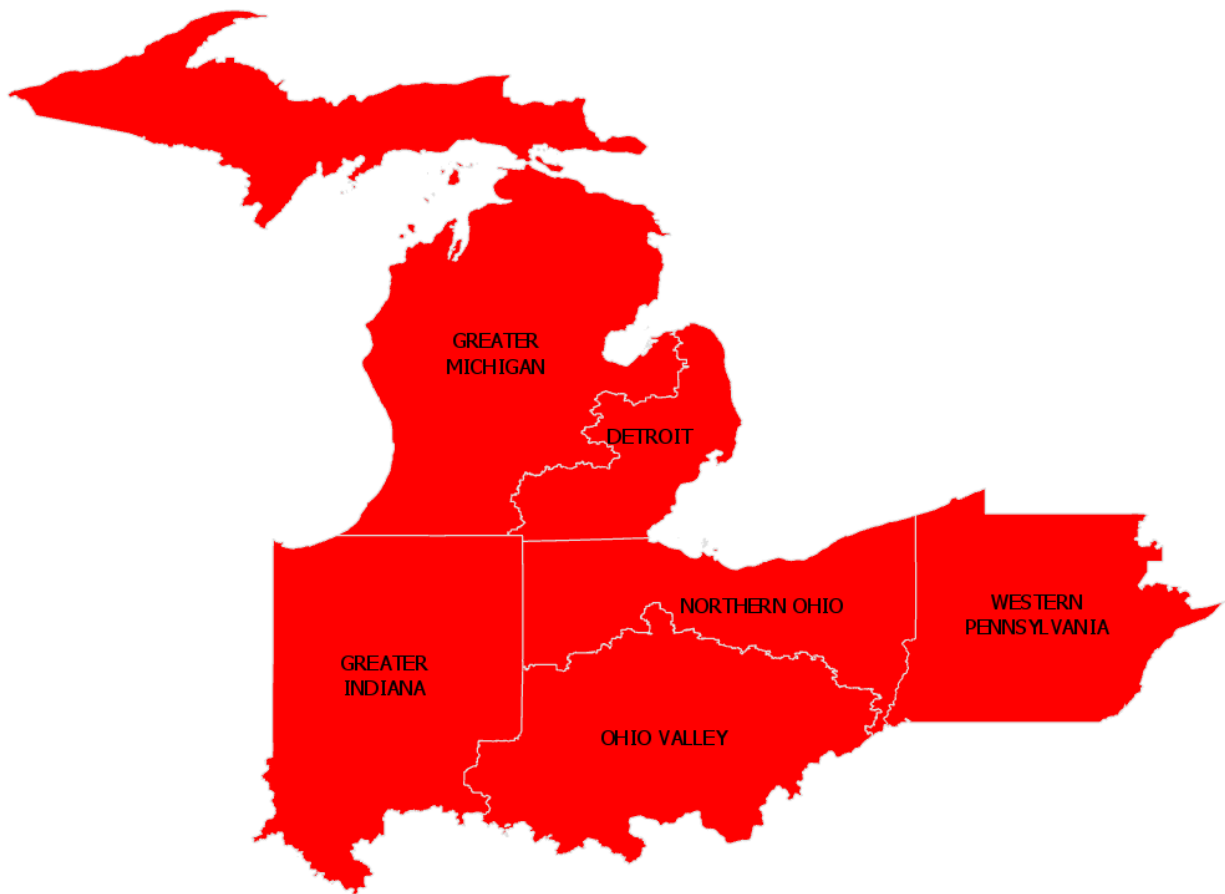
Eastern Region – Chesapeake Division



From Area	To Area	Code	District	Processing Division
Capital Metro	Atlantic	210	BALTIMORE	Chesapeake
Capital Metro	Atlantic	200	CAPITAL	Chesapeake
Eastern	Atlantic	170	CENTRAL PENNSYLVANIA	Chesapeake
Capital Metro	Atlantic	220	NORTHERN VIRGINIA	Chesapeake
Eastern	Atlantic	190	PHILADELPHIA METROPOLITAN	Chesapeake
Eastern	Atlantic	80	SOUTH JERSEY	Chesapeake

USPS – Logistics & Processing Operations

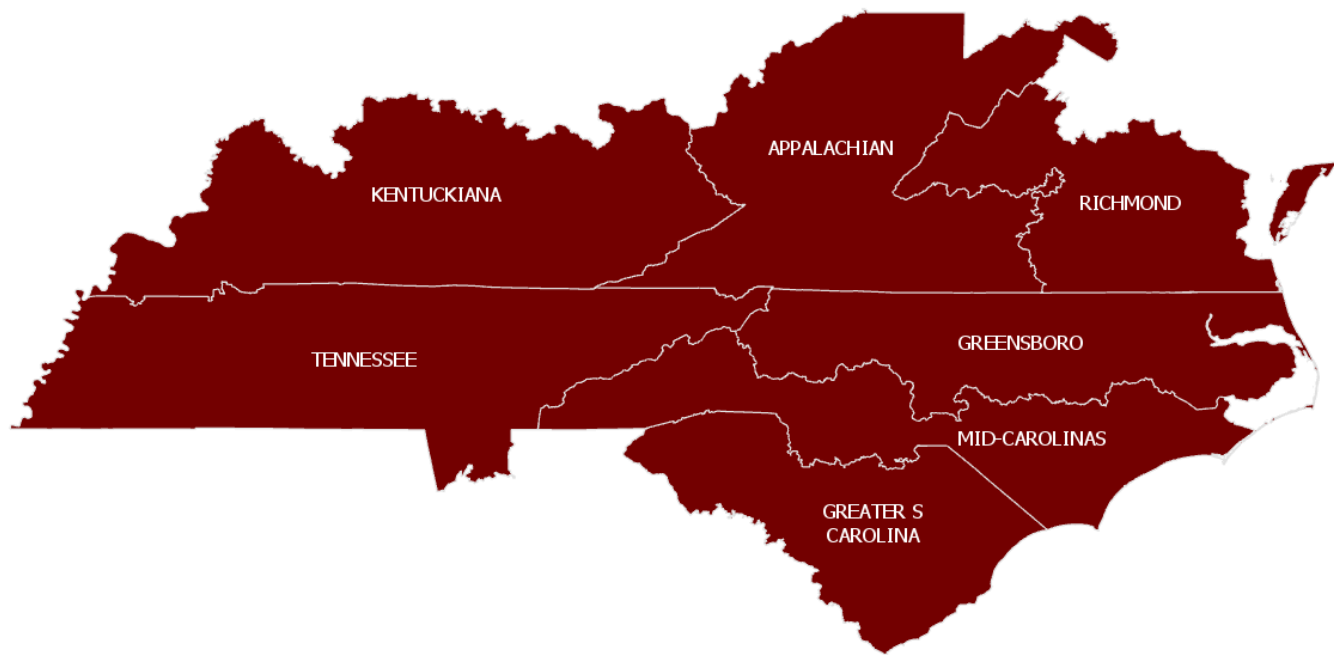
Eastern Region – Lakeshores Division



From Area	To Area	Code	District	Processing Division
Eastern	Atlantic	150	WESTERN PENNSYLVANIA	Lakeshores
Great Lakes	Central	481	DETROIT	Lakeshores
Great Lakes	Central	460	GREATER INDIANA	Lakeshores
Great Lakes	Central	493	GREATER MICHIGAN	Lakeshores
Eastern	Central	440	NORTHERN OHIO	Lakeshores
Eastern	Central	450	OHIO VALLEY	Lakeshores

USPS – Logistics & Processing Operations

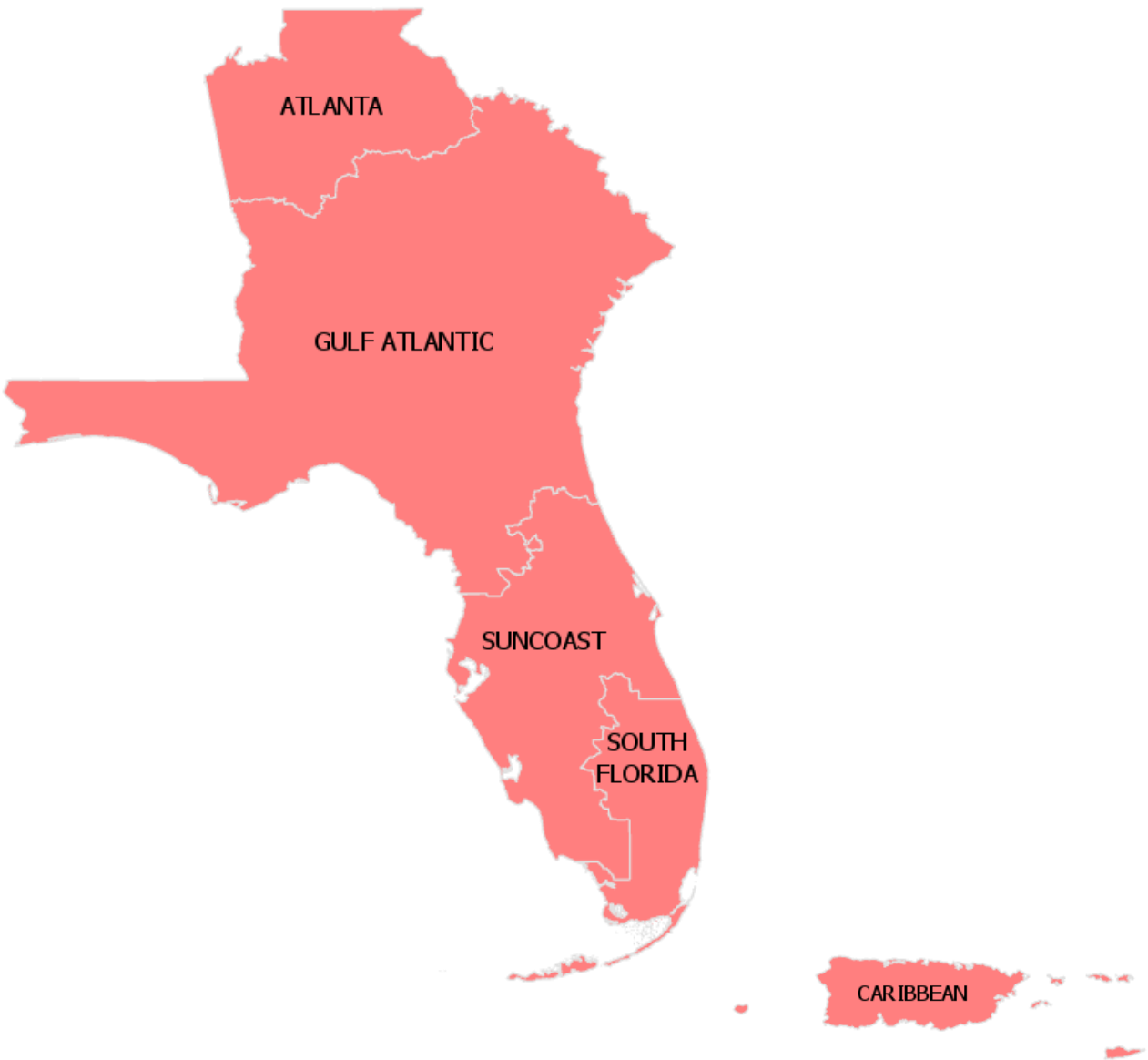
Eastern Region – Mid-Atlantic Division



From Area	To Area	Code	District	Processing Division
Eastern	Atlantic	250	APPALACHIAN	Mid-Atlantic
Capital Metro	Atlantic	230	RICHMOND	Mid-Atlantic
Eastern	Central	400	KENTUCKIANA	Mid-Atlantic
Capital Metro	Southern	290	GREATER SOUTH CAROLINA	Mid-Atlantic
Capital Metro	Southern	270	GREENSBORO	Mid-Atlantic
Capital Metro	Southern	280	MID-CAROLINAS	Mid-Atlantic
Eastern	Southern	370	TENNESSEE	Mid-Atlantic

USPS – Logistics & Processing Operations

Eastern Region – Coastal Southeast Division



From Area	To Area	Code	District	Processing Division
Capital Metro	Southern	300	ATLANTA	Coastal Southeast
Northeast	Southern	6	CARIBBEAN	Coastal Southeast
Southern	Southern	320	GULF ATLANTIC	Coastal Southeast
Southern	Southern	330	SOUTH FLORIDA	Coastal Southeast
Southern	Southern	335	SUNCOAST	Coastal Southeast

USPS – Logistics & Processing Operations

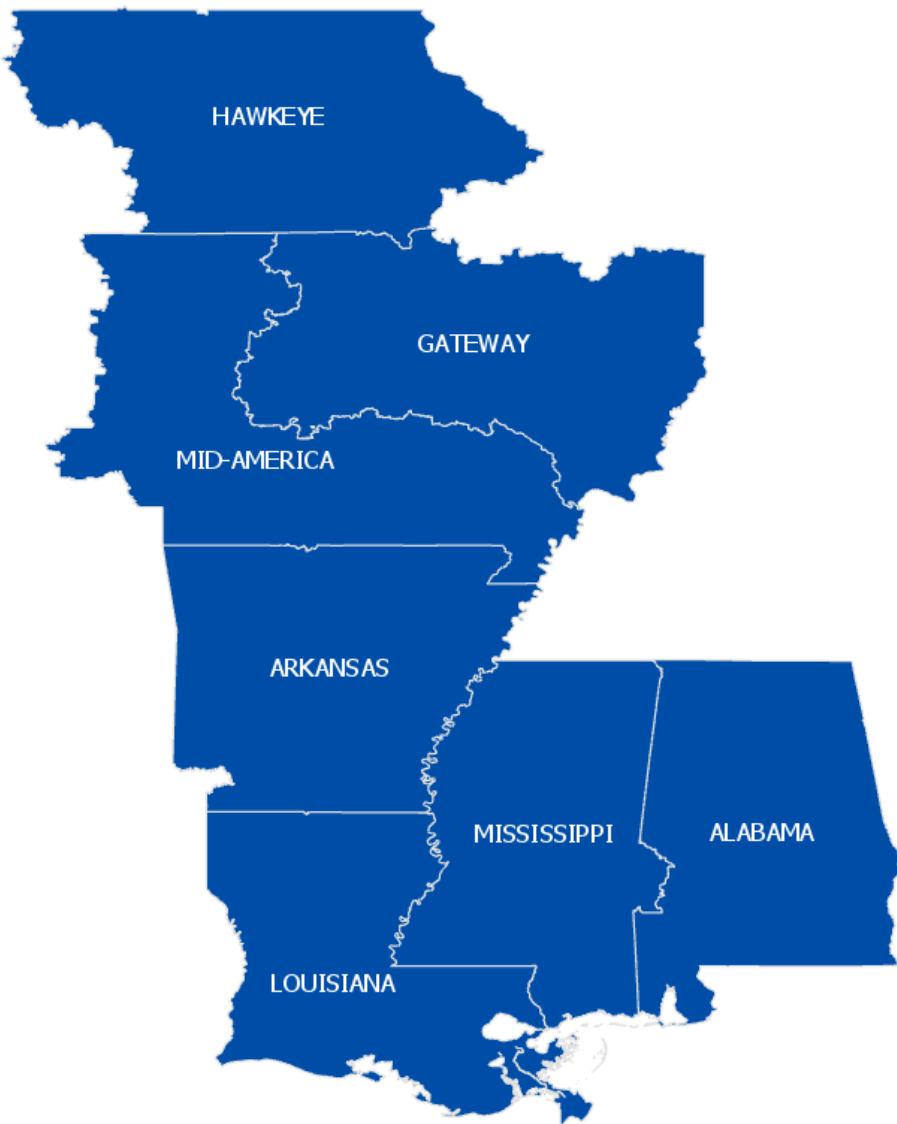
Western Region – Lakeshore Division



From Area	To Area	Code	District	Processing Division
Great Lakes	Central	604	CENTRAL ILLINOIS	Westshore
Great Lakes	Central	606	CHICAGO	Westshore
Great Lakes	Central	530	LAKELAND	Westshore

USPS – Logistics & Processing Operations

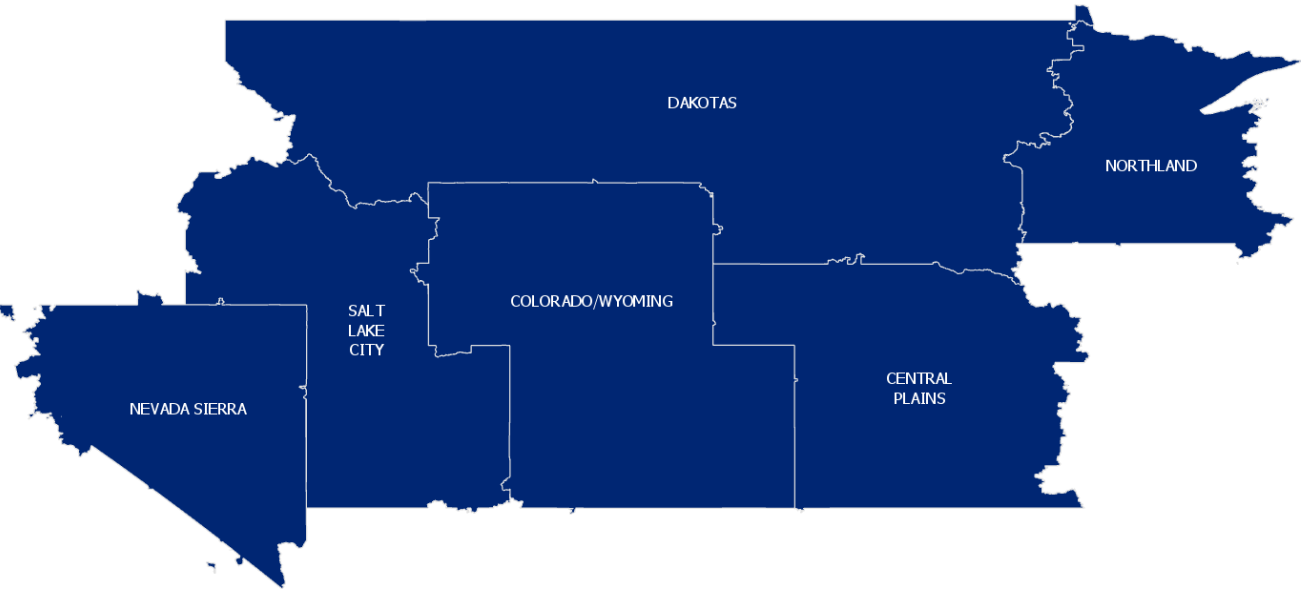
Western Region – Mid-South Division



From Area	To Area	Code	District	Processing Division
Great Lakes	Central	630	GATEWAY	Mid-South
Western	Central	500	HAWKEYE	Mid-South
Western	Central	640	MID-AMERICA	Mid-South
Southern	Southern	350	ALABAMA	Mid-South
Southern	Southern	720	ARKANSAS	Mid-South
Southern	Southern	700	LOUISIANA	Mid-South
Southern	Southern	390	MISSISSIPPI	Mid-South

USPS – Logistics & Processing Operations

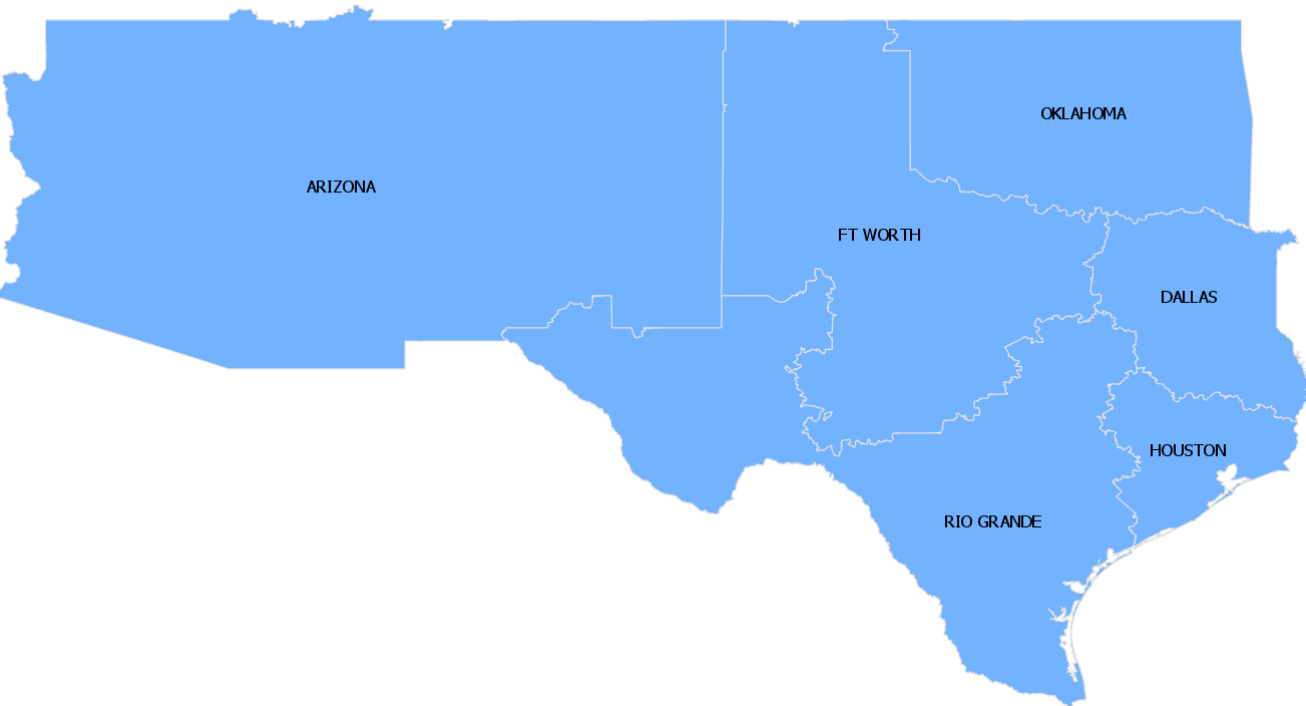
Western Region – Midwest Division



From Area	To Area	Code	District	Processing Division
Western	Central	553	NORTHLAND	Midwest
Western	Western-Pacific	680	CENTRAL PLAINS	Midwest
Western	Western-Pacific	800	COLORADO/WYOMING	Midwest
Western	Western-Pacific	570	DAKOTAS	Midwest
Western	Western-Pacific	890	NEVADA-SIERRA	Midwest
Western	Western-Pacific	840	SALT LAKE CITY	Midwest

USPS – Logistics & Processing Operations

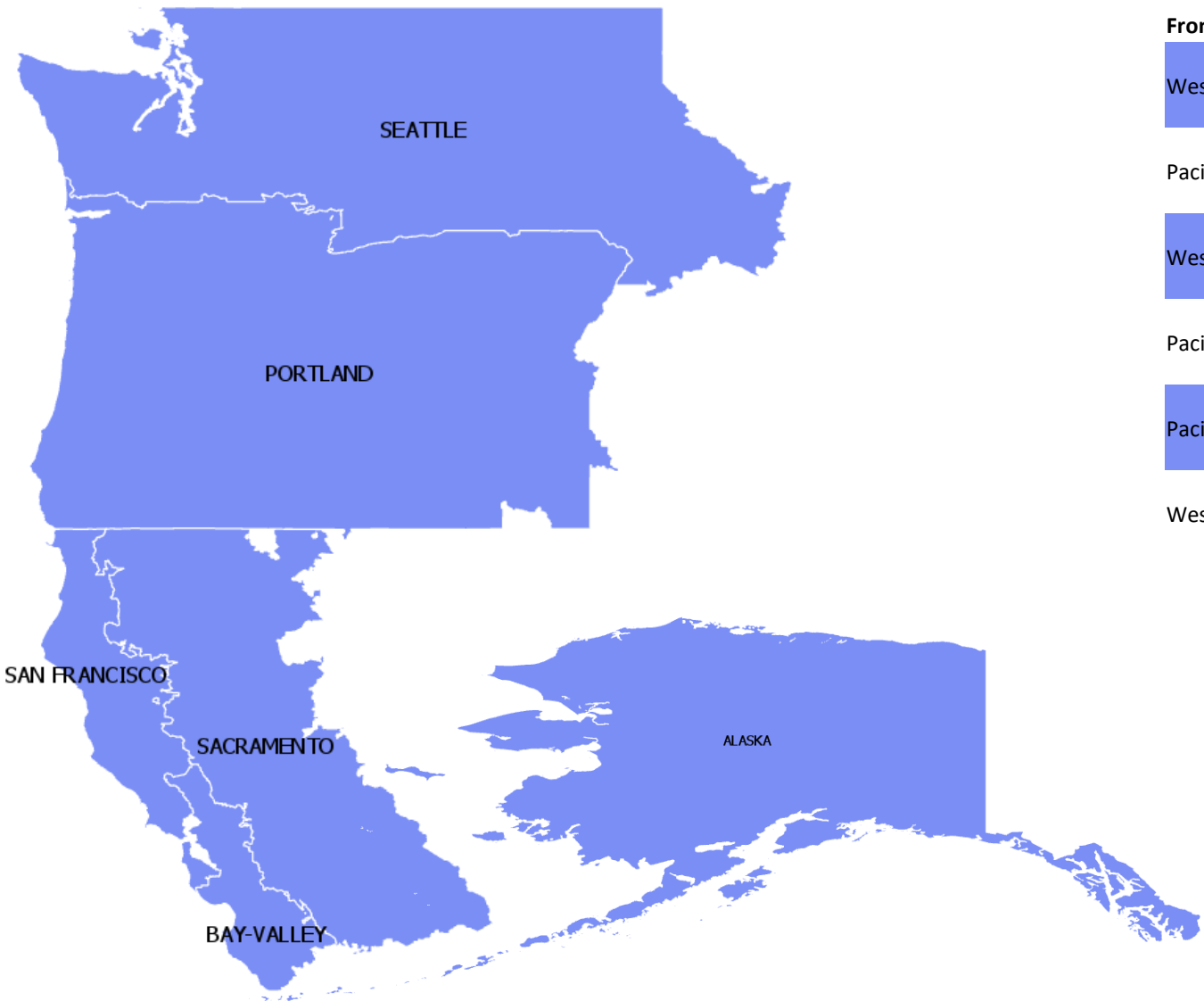
Western Region – Southwest Division



From Area	To Area	Code	District	Processing Division
Southern	Southern	752	DALLAS	Southwest
Southern	Southern	760	FORT WORTH	Southwest
Southern	Southern	770	HOUSTON	Southwest
Southern	Southern	730	OKLAHOMA	Southwest
Southern	Southern	780	RIO GRANDE	Southwest
Western	Western-Pacific	852	ARIZONA	Southwest

USPS – Logistics & Processing Operations

Western Region – Pacific Northwest Division



From Area	To Area	Code	District	Processing Division
Western	Western-Pacific	995	ALASKA	Pacific Northwest
Pacific	Western-Pacific	945	BAY-VALLEY	Pacific Northwest
Western	Western-Pacific	970	PORTLAND	Pacific Northwest
Pacific	Western-Pacific	956	SACRAMENTO	Pacific Northwest
Pacific	Western-Pacific	940	SAN FRANCISCO	Pacific Northwest
Western	Western-Pacific	980	SEATTLE	Pacific Northwest

USPS – Logistics & Processing Operations

Western Region – Southern California Division



From Area	To Area	Code	District	Processing Division
Pacific	Western-Pacific	967	HONOLULU	Southern California
Pacific	Western-Pacific	900	LOS ANGELES	Southern California
Pacific	Western-Pacific	920	SAN DIEGO	Southern California
Pacific	Western-Pacific	926	SANTA ANA	Southern California
Pacific	Western-Pacific	913	SIERRA COASTAL	Southern California



Week 1: August 10 - 14

Activity	10-Aug	11-Aug	12-Aug	13-Aug	14-Aug
Implement Eastern and Western VP Regional Processing Operations					
Name transition leaders in Northeast and Pacific – remaining AVPs remain in place for transition					
Implement VP HQ Processing and Maintenance Operations					
Transition coordinators (HR) named for all 7 Areas					
Align Processing and Logistics reporting structure					
MOSs move into the logistics and processing jobs					
All Plant Managers report to MOS					
HQ support reporting relationships are communicated					

Week 2: August 17 - 21

Activity	17-Aug	18-Aug	19-Aug	20-Aug	21-Aug
Finance, HR, LR report to HQ - dotted line to Regions, Areas and Districts					
Continue transition activities to ensure Executive coverage and placement into District Manager and/or Regional Logistics and Processing Positions					

Week 3: August 24 - 28

Activity	24-Aug	25-Aug	26-Aug	27-Aug	28 - Aug
Continue transition activities to ensure Executive coverage and placement into District Manager and/or Regional Logistics and Processing Positions					
Activate 4 VP Area Delivery and Retail Operations					
Align 18 District Managers reporting to Southern					
Align 17 District Managers reporting to Western Pacific					
Align 19 District Managers reporting to Atlantic					
Align 13 District Managers reporting to Central					

Week 4: August 31 – September 4

Activity	31-Aug	1-Sep	2-Sep	3-Sep	4-Sep
Finalize District Managers and Logistics & Processing position assignment					
Transition Leadership (NEA and Pacific) stand down					
Transition coordinators (HR) remain					



CLOSING COMMENTS